

23<sup>rd</sup> January 2018

## Auswide Bank announces 'our best' variable home loan rates

- **Our best new variable home loan specials!**
- **Available for residential owner occupied and investment home loans for purchase or refinance**

Auswide Bank today announced new home loan special offers on variable and fixed rate home loans.

The offers are available for new residential owner occupied and investment home loans used for purchase or refinance.

The owner-occupied offer includes a discounted variable rate of 3.59% p.a. available on new 'principal & interest' home loans of \$100,000 or more with loan-to-valuation ratios of up to or equal to 90%. It is not available for pre-approvals, 'interest only', construction or non-resident lending. A discounted 3 year fixed rate of 3.99% p.a. is also available for owner-occupiers.

For loans used for investment purposes, a discounted variable rate of 3.89% p.a. is available on new 'principal & interest' loans of \$100,000 or more with loan-to-valuation ratios of up to or equal to 90%. It is not available for pre-approvals, 'interest only', construction or non-resident lending. A discounted variable rate of 4.19% is available on new 'interest only' loans of \$100,000 or more with a loan-to-valuation ratio of up to 80%.

Damian Hearne, Chief Customer Officer said Auswide Bank continues to challenge the market with competitive interest rates and award winning home loan products.

“At Auswide Bank we believe in making a big difference and using the fact we are a small lender to help our customers. Late last year we were voted Australia’s Best Bank by ProductReview.com.au which continues to re-inforce our bank as a genuine alternative.”

“We’re excited to deliver very competitive discounts on our Freedom Package home loans. These special interest rate offers are available on new home loans or for borrowers seeking a

*Small things. Big difference.*



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better deal on their existing home loan. Compare our best and you can see that they are some of the strongest offers in the market.”

To find out more visit [auswidebank.com.au/best](http://auswidebank.com.au/best), phone 1300 138 831, call into an Auswide Bank branch or talk to an Auswide Bank accredited mortgage broker.

## About Auswide Bank Ltd

Auswide Bank helps Australians with an extensive range of personal and business banking products and services issued directly or in partnership with leading service providers via branches, strategic relationships and online & digital channels.

Even though we are a smaller bank, we believe that it's the small things that make us different and can make a big difference for our customers and communities.

**ALL MEDIA ENQUIRIES TO:**

**Damian Hearne**

**P (07) 3828 7714**

**E [dhearne@auswidebank.com.au](mailto:dhearne@auswidebank.com.au)**

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**1300 138 831**  
**[auswidebank.com.au](http://auswidebank.com.au)**