

MEDIA RELEASE

11 November 2014

Little guy bites back at 'Big 4' with lowest Home Loan rate ever.

For a limited time, qualifying borrowers at Wide Bay Australia will receive a special variable rate of **4.65%** on new home loans of \$150,000 or more. One of the LOWEST IN AUSTRALIA!

With over 80% of home loans currently held with the 'Big 4' banks and with a combined profit of over \$28 Billion in the 2013/14 financial year, we're encouraging potential borrowers to choose Wide Bay Australia and take advantage of our lowest advertised home loan rate EVER.

"Wide Bay Australia helps everyday Australians achieve home ownership and to continue building their wealth. We are proud to be able to offer this special discounted variable interest rate in such a competitive environment" said Matt Challies, Lending Sales Manager.

All the other fantastic Freedom Package benefits and terms & conditions are unchanged including savings on fees, insurance and credit cards!

"Our customers can also be assured that they will be able to talk to a real person when they need to. We care for and provide support to the communities in which we operate" said Matt. "The big difference at Wide Bay is that our lenders are locally based and have a real interest in meeting a borrower's unique situation."

If you're unhappy with your current lender or looking for a new home loan with a great interest rate, it's time to choose Wide Bay Australia's lowest rate EVER.

This special offer is definitely limited so don't miss out. To find out more visit us at www.widebayaust.com.au, phone 1300 943 322 or call in to a branch and visit our friendly staff.

For further information about this media release contact:

Matt Challies, Lending Sales Manager

Phone: (07) 4150 4042 Mobile: 0417 811 385



to be the leader in retail banking in our **COMMUNITIES**

achieve this through

our
exceptional
PEOPLE
providing an
exceptional
CUSTOMER

WE WILL ALWAYS EXCEED EXPECTATIONS!