

CUSTOMER NEWS

Date 26th November 2014

New Lending Consultant in Rockhampton

New Lending Consultant, Sharon McLean, is settled in and ready to welcome both new and returning Wide Bay Australia customers in the Rockhampton region.

"Sharon is an accomplished officer with the skills and characteristics that we need. Sharon's most recent role as an Area Manager for Telstra means she will bring valuable sales management skills to the role with a strong customer focus. Prior to this role Sharon spent 15 years in the banking industry with a focus on business and residential lending. She will bring valuable experience to our team" said Mr Matt Challies, Lending Sales Manager.

"I am very excited to join the Wide Bay Australia family, after spending 13 years in retail and customer service I am eager to go back to my banking roots where I spent the first 15 years of my working life. With Wide Bay Australia's lowest ever Home Loan Interest rate on offer I look forward to being able to assist customers both current and future with all their home loan and personal banking needs." said Sharon.

For a limited time, new qualifying borrowers at Wide Bay Australia will receive a special variable rate of 4.65% on new loans of \$150,000 or more. One of the LOWEST IN AUSTRALIA!

With over 80% of home loans currently held with the 'Big 4' banks and, with a combined profit of over \$28 Billion in the 2013/14 financial year, we'd encouraging potential borrowers to choose Wide Bay Australia as the alternative and take advantage of our lowest rate EVER.

This special offer is definitely limited so don't miss out. Whether you are a first home buyer or looking to invest Sharon is available to offer home lending and investment solutions to suit your individual needs.

Sharon can be contacted at the Rockhampton Branch on 07 4923 4400 and is only too happy to discuss your banking needs.



to be the leader in retail banking in our **COMMUNITIES**

achieve this through

our
exceptional
PEOPLE
providing an
exception
CUSTOMER
experience

WE WILL ALWAYS EXCEED EXPECTATIONS!